

Press news – for immediate release

Significant new leases, extensions and prolongations in Bonarka for Business “B4B” business park

Kraków, Poland, 23 February 2023 – Significant new leases, prolongations and expansions were signed at Bonarka for Business “B4B” office park in Kraków. The business park’s popularity remains undiminished.

Bonarka for Business “B4B” is delighted to announce a new collaboration with the world’s number one workspace provider globally, **IWG**, who recently started operations in Building H with 1,495 sqm. In addition to flexible serviced offices and workstations in Bonarka for Business “B4B”, IWG will offer 3 different areas for their potential partners: one large room, planned to accommodate 14 people, and two smaller offices, each designed for 4 people. IWG emphasizes flexibility and adaptation to the needs of their clients, which is why all bookings are made through the website or their application (Regus). The company’s unparalleled presence spreads across six continents, covering 3,300 locations in over 1,000 cities across more than 120 countries and employing more than 10,000 people. The firm was founded in Brussels in 1989, and some of their most renowned brands globally include Regus, Spaces, No18, Openoffice, Basepoint and Signature.

Additionally, in early December, two significant leasing deals were signed in B4B Building H, resulting in long-term lease-ups of 1,271 sqm of new space and prolongations of a total surface of almost 4,500 square meters from two important tenants. **Herbalife Nutrition**, a premier global nutrition company that offers high-quality, science-backed products, has prolonged its existing lease and has leased an additional office space in building H. Their journey at B4B started back in 2013, when they leased an office space in Building C, then they were relocated to B4B’s state-of-the-art H building. **Grupa ATERIMA**, a specialist in-home care for seniors, employee recruitment and employment, has also prolonged its existing lease in building H and signed a new lease for additional space in the same building. **Grupa ATERIMA** signed their first lease contract in B4B 12 years ago, and since then their trust is undiminished in the business park.

Additional new tenants secured in B4B Building D in 2022, including **Exmo.com** (a company that manages a cryptocurrency platform, which has more than 24,000 active daily traders), **BHP Center** (a specialist in health safety management) and **Big Ben Kindergarten** (a bilingual preschool offering English classes for children by British native speakers) leasing a total surface of 900 square meters.

The end of January was another eventful period at B4B, as **Nortal Poland**, an international leader in building cross-border IT organizations, signed a long-term renewal in Building F for 1,295 square meters. **Nortal Poland** starts operations in the Polish market, following its acquisition of **Skelia**. **Nortal Poland** started operating through **Skelia’s** office in Kraków while uniting current **Skelia’s** employees with its global talent pool in pwrteams business unit. **Skelia**

started its journey at B4B in 2016, when the software developer leased an office area in Building E, and two years later, due to their expansion, relocated to a new office in Building F.

„It's always a great pleasure to welcome new tenants in B4B, and we are also delighted to feel the trust and support of existing tenants when we sign an extension or a lease prolongation. It has been a very challenging period for the office market in Poland due to the pandemic, but also very rewarding, a testament of the positive partnerships we established over a decade ago. Our tenants' journey started in B4B and continues to grow as the project evolves. We have witnessed the resilience and trust of the existing and new tenants in the project, considering the current economic context, and in the business potential of the Kraków market. We are thrilled to see our satisfied tenant mix growing and choosing B4B as their headquarters.” – said **Anna Krztoń**, Leasing Director of TriGranit.

Robert Gouge, Principal at Revetas Capital, declares: “We are very pleased to see the most recent results of our tenant relationship program and the long-term collaboration we have established with our business partners. This demonstrates the project's attractiveness and quality in a highly competitive office market. We stay in close contact with each of our tenants and listen and respond to their feedback by continuing to invest in improving their experience in our office park. The recently inaugurated B4B Oasis, and the upcoming B4B Meadows project and redesign of the main square to create more green and relaxation areas for B4B employees illustrate the shared objectives of Revetas Capital and TriGranit, to ensure an improved work-life balance, and to achieve the highest possible ESG targets for B4B and other projects throughout our portfolio.”

About B4B

Bonarka for Business “B4B” is today the largest and most renowned office park in Kraków, with 8 class-A office buildings providing a total GLA of 75,000 sqm. As part of a vast urban reconstruction project, it is an awarded office complex distinguished for its unique aesthetics harmonized with an impressive historical legacy, including “artURBANICA 2012”. Bonarka for Business' unparalleled location, directly adjacent to Kraków's largest shopping center, makes the park the ideal place for business, as it has the widest variety of amenities and services available on-site and nearby. These include approximately 230 shops, a large parking area, hypermarket, restaurants, cafes, medical center, fitness club, kindergarten, book point, serviced offices, bicycle and pedestrian bridge, and many others. The project is located in Podgórze district, having multiple public transport connections, including 12 bus lines, 4 tram stops and the Bonarka Railway station in its immediate vicinity. Last year, Revetas Capital invested in opening a new amenity for B4B employees named “B4B Oasis”, which comprises 5,820 sqm of green area in an amphitheater shape designed to be an innovative place for work, meetings, and relaxation. Revetas Capital is converting its prime office development portfolio of approximately 90,000 sqm developable GLA in 3 major cities in Poland (including Kraków) into residential, entering the Private Rental Sector (“PRS”). The first project, B4B Meadows in Kraków comprises 435 apartments and is positioned next to the class-A office complex Bonarka for Business “B4B”, a dominant 90,000+ sqm shopping center, as well as an attractive residential area, creating a cohesive and unique live-work-play concept.

www.bonarka4business.pl

About TriGranit

TriGranit operates as a unique real estate development platform in Central Europe, with an unrivalled track-record to acquire and develop prime and sustainable office and alternative real-estate projects that define the landmarks of the region. In its two decades of operation, TriGranit has developed nearly 50 landmark projects creating 1,7 million square meters of GLA in seven CEE countries and has won more than 50 highly prestigious international awards.

www.trigranit.com

About Revetas

Revetas Capital is a pan-European real estate investment advisor pursuing a thematic approach focused on value-add investments that may be entangled in special situations. The firm's leadership has been operating in Europe for the past 25 years and Revetas has been a leader in Central European real estate for over a decade. The team has successfully navigated multiple economic and investment cycles and has built Revetas into a fully integrated real estate platform covering investment, asset, development and property management. Revetas serves a global base of institutional investors, endowment funds, pension funds, asset managers, family offices and ultra-high-net-worth individuals with a view of delivering superior, risk-adjusted returns. Full alignment with investors, coupled with a strong focus on sustainability, is at the core of the firm's success. Revetas was founded in 2012 and is led by Managing Partner Eric Assimakopoulos. The business operates from London, Vienna and Luxembourg.

www.revetas.com

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